

2009



Capabilities Statement

Counterpointe Solutions, Inc.
8000 Towers Crescent Drive
Suite 275
Vienna, VA 22182
703.270.1830
www.counterpointesolutions.com

8(a) Certified Small Business

Capabilities Statement

ABOUT US:

Counterpointe Solutions, Inc. is a customer-focused, SBA (Small Business Administration) certified 8(a) business. At Counterpointe, we focus on providing leading-edge IT solutions with an emphasis on implementing mission critical software using sound engineering principles. Since our founding in 2005, Counterpointe has provided engineering services to the Federal government and private industry. The company's dedication to quality has earned us a strong reputation for customer satisfaction and excellence in Software Solutions. We provide cost effective performance. Our value-added business approach stresses long-term customer relationships, a thorough understanding of our customer's missions, and the on-time, on-budget delivery of quality products and services.

Corporate Profile	
HQ	8000 Towers Crescent Drive Suite 275 Vienna, VA 22182 703.270.1830
2009 Projected Revenue	\$ 950,000
2009 FTEs	11 Employees and 2 FT Consultants

OUR SERVICES:

Trying to successfully implement a software system requires understanding and accounting for all the various factors both internal and external to clients. Counterpointe's extensive experience in understanding our clients objectives, resource availability, and constraints along with our knowledge of which technological tools and processes to use have helped our clients avoid the pitfalls of software systems development. Our knowledgeable staff have led our clients to achieve their goals using the right technologies and processes.

Software Engineering	Management Consulting
<ul style="list-style-type: none"> • Full software development life cycle support from requirements, analysis and design, implementation, testing, deployment, and maintenance. • Iterative software development life cycle process implementation. • Software architecture design • Software security design • Enterprise wide systems integration • Implementation of n-tier applications • Industry best practices using the Rational Unified Process, Service Oriented Architecture, design patterns, and Object Oriented modeling using UML. • Software development using a variety of commercial and open source tools 	<ul style="list-style-type: none"> • Development and implementation of life cycle systems engineering processes including requirements development, requirements management, functional analysis, risk management, earned value management, and technical performance measurements • Creation of test and evaluation strategies, program management plans, and systems engineering management plans • Execution of alternatives analysis to identify best-value solutions in a sound business case • Establishing and executing data analysis for performance tracking • Development and support of the IT Capital Planning process • Development and support of training programs

Capabilities Statement

OUR CLIENTS:

The greatest value to any organization is working with a contractor who truly understands the complex and distinct facets of the organization's needs. We at Counterpointe, strive to build solid client relationships that allow us to provide best-value organizational and business results. These relationships have allowed our staff to transform goals into reality.

Clients	Services
Department of Housing and Urban Development - MultiFamily	Through consulting with Pyramid Systems, our team provided system architecture, technical leadership, and development services to re-engineer the Tenant Rental Assistance Certification System (TRACS).
Department of Housing and Urban Development – Single Family	Through consulting with Pyramid Systems, our team provided technical leadership, and development services to re-engineer the Housing Counseling System (HCS).
Department of Homeland Security – Immigration and Customs Enforcement	Through QinetiQ-NA, our team provided technical leadership, process engineering, and development services to support web applications for Immigration and Customs Enforcement.
Department of Agriculture – Food and Nutrition Service	Provided system architecture, technical leadership and development services to develop the Management and Evaluation Tool (ME Tool) from a manual process. Currently provided maintenance and operations support for the ME Tool.
U.S Department of the Treasury – Internal Revenue Service	Provide administrative support and system operations and maintenance support for the Real Estate and Facilities Management organization at IRS.
Geomerx	Provide systems development and project management services in support of web store front applications.